

Professional Services



Pre-paid Time Blocks

About Us

High Point Networks is a value-added reseller (VAR) of information technology providing solutions to both the SMB and enterprise level markets in the upper Midwest. We offer organizations best-in-class voice and data networking solutions, supported by the best professional services team in the region. Our solutions solve real challenges and provide measurable return on investment.

High Point Networks offers a complete portfolio of technology vendors from which to choose the most suitable products for your business.

High Point Networks has built its foundation upon a time-proven approach for success that starts with Account Managers that are students of the industry, supported by System Engineers that are certified experts in specialized areas of technology.

“Always Connected” is a slogan that epitomizes the day-to-day culture of High Point Networks and the manner in which we consistently provide the highest level of customer satisfaction by being reliable, timely and accurate with our clients.



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Eden Prairie, MN 55346-4302
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The Professional Services offered by High Point is the differentiating factor in choosing and keeping us as your Technology partner.

High Point Networks is a leader, and true subject matter expert in the solutions we offer. As a value-added reseller (VAR), we augment your own IT staff, so you can adopt new technologies that were previously out of reach.

We offer Professional Services in the following areas:

- Storage Consolidation
- Network Infrastructure
- VoIP and Unified Communications
- Disaster Recovery and Data Backup
- Security
- Virtualization

Benefits of Pre-paid Time Blocks

- No invoicing each time you use our Professional Services via Help Desk.
- No need for approval from purchasing to use the Help Desk.
- Makes budgeting easier.
- Save money with discounting.
- The flexibility to purchase time blocks as needed.
- Take advantage of a certified team of experts.
- Develop a long term, mutually-beneficial relationship.

When you work with High Point you'll receive:

Understanding

Seasoned veterans of the IT industry, the High Point team is fully conversant with the unique pressures of IT management and the complex challenges set for them by their business counterparts.

Quality Customer Service

You'll enjoy the services of an Account Manager who is 100% dedicated to understanding and servicing your needs with customer satisfaction being their number one priority.

Technology & Business Expertise

At High Point, we ensure that we understand every customer's requirement from a technology and business perspective. Only when we completely understand a requirement's business and technology drivers will we begin the process of choosing service professionals.

Selectivity

All of our service professionals are carefully evaluated to ensure an alignment of your requirements and corporate culture with an individual's skill sets, work habits and other factors. We promise that you'll only be presented with qualified and certified professionals.

Rates

Please call for pricing.

Time blocks are to be used for Professional Services only. Time block hours are not to be used for installation labor of a new project or hardware purchases.