

PRESS RELEASE

Two Technology Companies Merge To Offer Enriched Technology Solutions

High Point Networks enhances its offerings with the acquisition of Colorado Based West-Tech Communications

November 1, 2018 – West Fargo, ND – High Point Networks announced the completion of its acquisition of Colorado-based value-added reseller West-Tech Communications. The West-Tech Communications purchase accomplishes the High Point Networks mission to expand further into the Colorado region. Customers will benefit greatly from the expanded services and technical expertise the newly joined companies provide.

The acquisition was final today, November 1, 2018 and includes the purchase of all assets and full-time employees of West-Tech Communications. They will join High Point Networks as the ninth location across a five-state region with its corporate headquarters out of West Fargo, ND.

“We are excited to welcome both employees and customers to the High Point Networks Experience,” President & CEO Tom McDougall said. “This expands our technical expertise, market reach and adds to our strong foundation of service.”

“This is an exciting day for both companies,” West-Tech Communications President & CEO Pat Galvin said. “We are eager to further expand our offerings to the many customers we support. We are particularly excited to join the High Point Networks team of over 100 employees to boost our technical support in the areas we serve.”

High Point Networks offers organizations best-in-class voice and data networking solutions, supported by the best professional services team in the region. Their comprehensive suite of services solve challenges and provide measurable return on investment for the organizations they serve. With many collective years of business, technical and industry experience, High Point Networks leverages core competencies across key IT areas such as infrastructure & network management, security services, unified communications, data center technologies, and others to ensure successful customer deployments.

For the remainder of 2018, both companies will be working through strategic transition items and will be communicating additional details to their employees, customers and vendor partners.



About High Point Networks, LLC

High Point Networks is a value-added reseller (VAR) of information technology providing solutions to both the SMB and enterprise level markets in the upper Great Plains. We offer organizations best-in-class solutions in the areas of: Infrastructure, Unified Communications, Data Center and Security all supported by an experienced and industry certified professional services team. High Point Networks is headquartered in West Fargo, ND with regional offices in Bismarck, ND, Sioux Falls, SD, Brookings, SD, Billings, MT, Denver, CO and Detroit Lakes, MN and Minneapolis, MN. For more information visit www.highpointnetworks.com

High Point Networks Contacts:

Tom McDougall, President and CEO, (701) 499.5225 or tom@highpointnetworks.com
Brandi Huntimer, Marketing Director, (605) 789.5661 or Brandi.Huntimer@highpointnetworks.com

About West-Tech Communications.

West Tech Communications was founded in 1998 in Pueblo, Colorado. In 1999 we opened our office in Colorado Springs. Our staff is comprised of experienced industry professionals with over 200 years combined experience. We cover not only Southern Colorado but Denver and the entire state of Colorado. Our history includes experience working on large, multi-site enterprise installations as well as deployments utilizing multiple technologies. For more information visit <http://www.west-tech.net>

West-Tech Communications. Contacts:

Pat Galvin, CEO, (719) 955.4974 or pgalvin@west-tech.net

